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Mark Hopkinson

PARTNER

Areas of Expertise

Corporate & Commercial
Investments
Banking & Finance

I am a partner in the Corporate and Commercial team at Glaister Ennor. I act for financial service providers, financiers, investment managers, trustee corporations, financial advisers, investors, receivers, liquidators, other law firms, and a range of corporates and medium sized businesses.

My key specialty is putting together investment structures for investment managers and investors. Over 25 years of experience gained from a range of positions, including senior management in a financial institution, a partner in a boutique law firm, and an independent director of a major property fund, means I can offer the benefit of knowing what works for clients. And from those years of experience, I now have a history of putting together a number of successful investments.

My recent experience includes:

- advice to clients on the implications of financial services legislation; in particular, the Financial Markets Conduct Act 2013, Financial Advisers Act 2008, and the Anti-Money Laundering and Countering Financing of Terrorism Act 2009
- advice to clients on Reserve Bank prudential requirements for insurance companies and non-bank deposit takers
- advising on various Financial Markets Authority and Reserve Bank of NZ licence applications
- structuring wholesale and retail investment options for investors and investment managers
- acting for lenders on various loan and security arrangements, including advice on consumer lending requirements
- assisting receivers and liquidators with various recoveries
- advice to trustee corporations on various trustee appointments
- applications to government organisations for exemptions from various laws, including the Financial Markets Authority, Reserve Bank, and Ministry of Justice
- drafting offer documentation for securities offers; in particular, managed investment schemes, debt, equity, life insurance, and superannuation
- advice to clients on business set-ups, including capital structures and shareholder arrangements
- advising and assisting clients with Financial Markets Authority and Commerce Commission investigations
- drafting insurance policies; and

- providing specialist legal advice to other law firms on mortgagee sales

I like to work closely with sophisticated and experienced commercial and investment clients. My experience has been that clients value the considered, pragmatic, and cost effective solutions that I provide. I find it incredibly rewarding to add to the success of my clients' businesses.

Mark is a Partner who does not share liabilities of the partnership.

Glaister Ennor
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